

# Firm Overview

**Q:** Can you provide an introduction to the firm?

**A:** MayTech Global Investments, LLC, launched in January 2017, is an SEC Registered Investment Advisor firm.

The founding partners own 100% of the firm (including a 35% woman-owned stake). The team, based in New York, previously managed the strategy at Integre Asset Management and has been investing globally on average for more than 20 years.

**Q:** How do you describe your investment style?

**A:** The Global Growth Strategy is an all-cap, thematic, concentrated portfolio of 20-30 of our best ideas. Our picks are generated from themes that capitalize on four key global forces:

- accelerating advances in technology;
- emerging consumers;
- demographic shifts; and
- changing regulation.

After identifying companies that fit into our themes, we employ a rigorous bottom-up, fundamental security research process. Our goal is to identify investments we can own for a long time, resulting in fully-invested portfolios with low turnover, usually in the 15%-20% range each year.

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**Q:** How do you describe your client base and plans for growth?

**A:** Our client base is diversified across high net worth individuals, family offices, and institutional investors. Our investment capacity easily extends into the billions without having to modify our approach or strategy.

Our scalable internal processes and systems allows us to efficiently serve a larger number of clients.



**Q:** How about your investment team and any future plans to add new staff?

**A:** Our professionals have on average more than 20 years' industry experience with a vast global resource network. The investment team spends the majority of its time performing rigorous fundamental research.

The portfolio managers/analysts are generalists with some specific sector specialization. It is a team-oriented process, with portfolio manager Nels Wangenstein as the final decision maker.

Our portfolio managers have equity ownership in the firm with significant assets invested in the strategy. Because we maintain close alignment of interests, when our clients succeed, so do we. Our team compensation is based on a mix of salary and performance bonuses.

We leverage an extensive network of independent research and sell-side research. Therefore, we do not anticipate adding staff at this point as we have successfully managed this strategy with similar resources throughout our history at previous firms. However, if circumstances dictated, we would certainly revisit our approach in this regard.

**Q:** What are your infrastructure and resources?

**A:** Like the companies which we invest in, we are big proponents of using technology to improve our efficiency and to leverage economies of scale. We will utilize technology and outsourced resources to complement and supplement our internal resources, especially for non-investment functions.

We are automating our business in areas that it makes sense, beginning with portfolio management software. We offer our clients easy access to their portfolio information.

On the operations side, our focus is to automate as many of our business processes as we can and utilize outsourced expertise where appropriate (i.e. marketing and compliance). We will continuously address our clients' needs and invest in growth.

MayTech strives for an uncommon level of transparency in our operations aside from the usual outreach and client reporting/interactions.



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**1. Investment Process** – Any description or information regarding investment process or strategies is provided for illustrative purposes only, may not be fully indicative of any present or future investments and they may be changed at the discretion of the manager without notice. It is also under the manager's discretion to go outside stated investment strategy parameters from time to time without prior notice. References to specific investments, strategies or investment vehicles are for illustrative purposes only and should not be relied upon as a recommendation to purchase or sell such investments or to engage in any particular strategy. Portfolio data is expected to change and there is no assurance that the actual portfolio will remain as described herein. There is no assurance that the investments presented will be available in the future at the levels presented, with the same characteristics or be available at all. Past performance is no guarantee of future results and has no bearing upon the ability of Manager to construct the illustrative portfolio and implement its investment strategy or investment objective.

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**3. Investment Team** – There is no assurance that the persons referenced herein will continue to be involved with investing for this strategy or Fund, or that other persons not identified herein will become involved with investing assets for the Manager or assets of the strategy or the Fund at any time without notice.

